

How You Can Help

Although we have been blessed to receive a number of grants and donations throughout the past year, many of those gifts are designated or "restricted" funds intended for specific purposes, and cannot be used for general operating expenses. Below is a list of current projects or equipment needs that we have. If you are gifted in ways that you may be able to provide some of these services, please contact our Executive Director, Paul Propson, at 313-554-0485, or email Paul at paulprops@sbcglobal.net.

Project/Equipment	Unit Price
Medications	\$25,000
Installation of 3rd Dental Operator	\$15,000
Supplies for Dental Start Up	\$10,000
1st Floor Renovations	\$10,000
W. Grand Roof & Gutters	\$20,000
W. Grand Parking Lot Paving	\$15,000
Funding for 2007 Financial Audit	\$20,000
Funding for LCSW (1st Year)	\$75,000
Funding for Medicaid Outreach	\$25,000

330%! . . . continued from page 2

We still have several dedicated volunteers. Pam Gray, NP and Marty Seta, PA have served CCC almost since it opened and Michael Barnes, MD has been bringing Internal Medicine Residents for the last 3 years. Our patients see these dedicated people as their primary care providers and we see them as part of the CCC family! We couldn't do what we do without each of them. The care alone is priceless, but from Christmas lights, to blood pressure cuffs to a cardiology scholarship program for women, this trio has given the health center and its patients more than just their time and talents. They are also wonderful ambassadors, telling colleagues about us and sending specialists our way. Barb Coslow, our first Board of Directors president, has sent 3 specialists our way this year alone and still continues to champion the call to serve.

Several specialists who need special recognition are: Dr. Joseph Weiss, Rheumatologist who hasn't missed a month of service that I can even recall. He has provided continuity and consultations on site at CCC for joint and inflammatory disorders. He has even seen a handful of our patients with special needs at his office. In March, we had our first Cardiology day at Beaumont Hospital, through Dr. Mary Lazar who heard about us through Barb and Pam and signed right up to see 4 patients a month free of charge at her office. Progressive Rehab has been providing physical therapy free of charge along with Middlebelt Dermatology, Dr. Parmeley, General Surgeon, and the list goes on and on.

The biggest news of all is our first fulltime provider addition to CCC in 3 years: Scott Stryd, MD will become part of our family in June, 2008! Originally from the area, God kept him close to our mission through Messiah



church contacts like Pastor Bob. His wife, Megan (Deslippe) Stryd, is very close with Messiah members Alycia and Josh Meriweather and her parents, Jack and Pat Deslippe kept him up to speed on how God was working through CCC. Earlier this year, Scott called Pastor Bob up, and after touring and meeting with the team, Scott and his wife were led to make Detroit and CCC their new home. We can't wait to welcome them and their 4 children to Southwest Detroit!

So, my soul looks back and wonders how we made it over...but God who's rich in mercy... has raised us up together! (Ephesians 2:4,6) Press On CCC!

COVENANT care

A publication of Covenant Community Care, Inc.

Issue 22-A

Spring 2008

I was sick and you cared for me. —Matthew 12:36

Inside . . .

- Outgoing President's Report page 2
- 330%! How are we going to do that? page 2
- Greetings from the New Director page 3
- Kim's Corner page 3

Thank You to our sponsors and donors

All of us at Covenant Community Care are so grateful to the many individuals, churches, foundations and businesses which support the work of providing health care to those who need it most. Your gifts bring hope and life into people's lives and help us to remind every person who comes to Covenant Community Care that they are loved and that they are important - regardless of their income or insurance status. We are proud to be joined during this past quarter by the **Kresge Foundation**, the **McGregor Fund**, the **Castle Oaks Foundation** and the **Aetna Foundation**, which made major grants which were critical in helping us to expand care to the uninsured. We are humbled too by the generosity of the dozens of local **churches** who gave to support this work. And finally, to **everyone** who gave their time, talent and treasure - You are making a difference in the lives of thousands of people and we are so grateful for your efforts and contributions!

Promise Keeper A Tribute to Dr. Kathleen Kleinert

by Bob Hoey



Over the years, I watched that promise kept, for a number of people too large for me to recount. I have never seen anybody better than Dr. Kleinert for treating any patient with dignity, respect, compassion, humility and prayer, as well as sound, best practice medical treatment.

Dr. Kleinert truly loves people, one at a time, serving them with healing hands—regardless of their ability to pay. I never saw her show preference to any person of means over the person who clearly had nothing to give.

So, as Covenant Community Care continues to expand and grow, I invite my fellow board members and staff to attach their name to the following tribute:

Whereas Kathleen Kleinert, D.O. did bring forth the original vision and mission that became Covenant Community Care, and whereas, Kathleen Kleinert did selflessly serve, both as the founding physician and ambassador of the vision and mission of Covenant Community Care—often to the detriment of her own health and private practice...

Kathy Kleinert is no longer a part of the day-to-day operations at Covenant Community Care for a variety of reasons, some of which include health and circumstances.

The idea of Covenant Community Care was conceived in 1998 in a conversation between Kathy and myself, that concluded with a promise made.

"What do your people do for healthcare?" she asked, meaning both my congregation and community, here in Southwest Detroit.

"Some of us have it, some of us don't," was my reply.

...then promise made. "I will treat anybody you send me." She said.

Well, that is a pretty staggering promise!

Be it hereby resolved that:

Covenant Community Care now and forever holds in highest honor, deep respect, and sincerest gratitude:

Kathleen Kleinert, D.O.

As the Founding Physician of Covenant Community Care

Outgoing President's Report

By Tom Léger, Outgoing President, Board of Directors

As I transition from the board president position to Director of Development & Community Relations, on a contractual basis, I want to thank all of you for your encouragement and support over the past three years.

We experienced tremendous highs and lows in 2007. I am happy to report that we are still standing thanks to God's grace and provision and to faithful partners like you. The most stunning news from the past year is that CCC received full Federally Qualified Health Center (FQHC) status effective September 1, 2007! This designation will significantly strengthen our ability to fulfill our mission to care for the poor in Jesus name. It will also provide the long term financial sustainability that all non profits struggle with. Please be assured that this Federal designation will not deter our faith based culture in any way. There are many faith based FQHC clinics around the country.

Major Benefits of the FQHC Designation include:

- Greatly increased reimbursement rates for Medicaid/Medicare encounters (this helps to subsidize the care for the uninsured; roughly \$150 per encounter as compared to \$35 per encounter that we were eligible for without the FQHC Designation)
- Federal Tort Claims Act (FTCA) coverage for Physician Liability after a deeming process (will save us around \$5,000 per month in insurance costs)
- \$650,000 per year operating grant money for 3 years, renewable thereafter in 5 year terms

Some Additional 2007 highlights include:

- Increased our hours of care from 20 at one site to 60 hours per week at two sites
- Increased our patient encounters roughly 50% from 2,500 to 4,200

- Hired a full time Executive Director, Paul Propson, effective December 1, 2007
- Received \$375,000 in Grants (not including the Federal Grant) highlighted by \$200,000 from Kresge Foundation in December 2007 and a \$25,000 Grant from the Great Lakes Conference!
- Received \$80,000 in Church and Individual Donations
- Opened our 2nd Primary Care Site at 1700 Waterman (Southwest Counseling Solutions)
- Received Facility Improvement support valued at \$40,000 from Beaumont Hospital

God bless you all this New Year!

May it be new in kind not just in number as we strive to bring honor to the Master.



A Ministry of Healing in the Community

West Grand Facility
559 W. Grand Blvd.
Detroit, Michigan 48216
Phone: 313.554.1095
Fax: 313.554.1096

Waterman Facility
1700 Waterman
Detroit, Michigan 48209
Phone: 313.841.1699

www.covenantcommunitycare.org



330%! How are we going to do that?

When I first learned that becoming a federally qualified health center would require us to increase our total patient care by 330%, my first reaction was: How are we going to do that!? We have all probably learned not to ask God how He's going to do something, but my father always says, "watch as well as pray" (Matthew 26:41). By this I think he means, do your part and watch God do the rest. For our part, we are prayerfully seeking Christian and service-minded medical staff and volunteers to broaden Covenant's mission to provide quality health care to those who need it most. To this end, we are excited to announce several additions to our health care team. Many of you are already familiar with the service that Claudine Mamo, RN has been providing CCC for years. Well, in October 2007, she answered the call to join the team and has been the quality leader ever since. As the Nurse Case Manager, she is evaluating, tracking and improving our current chronic disease management, providing patient education, streamlining our dispensing practices and advancing our patient assistance programs.

Dianna White, NP- a former school nurse who did her rotation as a nurse practitioner student here- has also increased her service to the health center. She can be found every Tuesday and Friday evening at the West Grand site, significantly increasing our availability to serve an ever increasing patient population. Before Dianna came, our appointments were booked up for almost 3 months. Now, thanks to her and our transition to 33% open access appointments, we can serve people same day or next day as needed. Our other staff Nurse Practitioner, Laura Pfeiffer, has also added time to her schedule at West Grand. Laura started as a student NP as well, and we are happy to see her grow into a skilled, compassionate health care provider. We now provide 36 hours of patient care at West Grand and 28 hours at Waterman every week! These additions allow us to see 138% more patients a week! And that's just the beginning.

Continued on page 4



Greetings from the New Director

My name is Paul Propson and I have joined Covenant Community Care as Executive Director. It

gives me great joy to join you all in this mission to provide health care to those who need it the most in Detroit – the uninsured, people with Medicare and Medicaid, and people with disabilities or other barriers to accessing quality health care.

Since its founding, Covenant Community Care has been nurtured and cared for by Churches and by the Christian community of believers in Metro Detroit. This health center was created and supported by those who see in the provision of health care to the poor an answer to God's call to love their neighbor and to serve Jesus as he comes to us in disguise: in the person of our brother or sister who is sick and in great need. In accepting government support, the Board of Directors of CCC has not chosen to ignore God's call to us as Christians to serve those who need it the most. Rather, CCC is accepting the Bureau of Primary Health Care's funding as they come along side us to ensure that no child, no homeless person, no senior citizen, no mother or father, no husband or wife has to go without the medical care they need to prosper as individuals **created in God's image and likeness, worthy of dignity and respect.**

In my nine years in management at Christian Community Health Center in Chicago, I learned how to put to use the tools the government gives us to further our Christian work of mercy to the sick. This support should never supersede the foundation that you, as Churches and followers of our Lord Jesus, have given to CCC. Rather, it comes in recognition of and support of **your first gifts**, in accord with **your intentions** to heal the sick regardless of their ability to pay, to make known God's love by loving our neighbor when they are in greatest need. As Executive Director of Covenant Community Care, I will be faithful to the mission which the Lord and the Board of Directors has called me to: "To show and share the love of God, as seen in the good news of Jesus Christ, by providing integrated, affordable, and quality health care to those who need it most."

As we fulfill this mission, I ask you, the Churches and Christians of Southeastern Michigan, to continue to excel in doing your part: providing people willing to serve as staff and volunteers in this effort and providing funds to support the expansion of this effort. In 2008, with your support leading the way and the support of foundations and government following after, we can grow our ministry:

- **We can dramatically increase the number of people we serve.** With your help, we believe we can provide 15,000 patient visits to 5,000 patients, an increase of 330% over 2007.
- **We can begin providing Dental and Mental Health services.** Our community has need for more services than our medical providers can offer. **With your help**, we can begin to offer the services of Dentists, Hygienists and Licensed Clinical Social Workers by July 2008. **We are actively seeking volunteer and staff professionals in these fields and we need you to join us in identifying people who can answer God's call to serve as Dentists, Hygienists and mental health professionals in our health center in Detroit.**
- **We can spread the word about how God's love heals us through a unique partnership with Messiah Church.** With your help, we can get an outreach person on the street in our community **proclaiming the Good News of Jesus Christ** in Southwest Detroit while ensuring that anyone who lacks health care services is told about Covenant Community Care and how **Christians in Detroit have made it possible for them to get the care they need regardless of their ability to pay.**

Thank you for your constant and continued support for this good work. Together, we are living out God's call as One Body, with the stronger members caring for the weaker members. Together, we all have something to offer and we all have something to receive. Together, we will create a health center that shines as a light in our City, making known God's love, reminding everyone that there are still many who heed the Lord's call to heal the sick and to love their neighbor.

Kim's Corner 2007 CFO Report

By Kim Carlson, CFO

The year 2007 was one of incredible change and blessing for Covenant Community Care. The receipt of the Clinic's Federally Qualified Health Center certification marked the end of a long preparatory journey and the commencement of a new opportunity to serve the needs of the community.

The strength of 2007's performance came on grant revenue of almost \$600,000 and the \$115,000 in support from our church, business, and individual contributors. Importantly, grants received in the last 2 months totaled \$426,000. God truly provided these funds "just in time" for the work ahead.

Receipts

Grants	\$591,000
Contributions	115,000
Patient Revenue	26,600
Interest	6,400
	<u>\$739,000</u>

Disbursements

Staff	\$436,000
Admin & Facility	225,000
Client Services	34,000
	<u>\$695,000</u>

Net \$ 44,000

The Clinic is poised to enter an exciting phase of growth in services and ministry. The addition of Executive Director Paul Propson positions us for the transformation of all aspects of Clinic operations. Medical Director Lydia Best now has the "green light" to add physicians to our team. Dental services are in preparation for launch. Our budgeted goal is to increase patient visits from 3,500 in 2007 to 15,000 in 2008 [+ 330%!], an aggressive response honoring God's call and fulfilling our mission.

Do we still require the support of our church and individual donors after receiving the Federal grant? Absolutely!! For each \$100 in patient care provided, only \$1 is paid by our patients. The "gap" is primarily funded by the Federal grant, but is limited in scope to about 3,000 patients. The faithful stewardship of our ministry partners leverages our ability to provide vital medical services to more patients. So stay with us, both prayerfully and financially, and watch the Lord work at providing quality health care to the needy in Detroit.